

BEFORE THE IDAHO PUBLIC UTILITIES COMMISSION

IN THE MATTER OF IDAHO POWER)
COMPANY'S APPLICATION FOR)
APPROVAL TO MODIFY ITS DEMAND) CASE NO. IPC-E-21-32
RESPONSE PROGRAMS.)
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IDAHO POWER COMPANY

DIRECT TESTIMONY OF

QUENTIN NESBITT

1 Q. Please state your name and business address.

2 A. My name is Quentin Nesbitt and my business
3 address is 1221 West Idaho Street, Boise, Idaho 83702.

4 Q. By whom are you employed and in what capacity?

5 A. I am employed by Idaho Power Company ("Idaho
6 Power" or "Company") as the Customer Research and Analysis
7 Leader in the Customer Relations and Energy Efficiency
8 Department. I am responsible for overseeing the Company's
9 analysis and reporting of all Demand-Side Management
10 ("DSM") programs. I have been directly involved in the
11 operation of the Company's Demand Response ("DR") programs
12 in prior roles and was tasked to lead the team to redesign
13 them for the future based on my prior experience.

14 Q. Please describe your educational background.

15 A. I earned a Bachelor of Science degree in
16 Agricultural Engineering from the University of Idaho in
17 1989 and received my Professional Engineering license in
18 1992.

19 Q. Please describe your work experience with
20 Idaho Power.

21 A. I began my employment with Idaho Power in 1991
22 as an Agricultural Representative in the Company's Energy
23 Management Department where I was responsible for providing
24 customer service to irrigation and agricultural customers.
25 Later in 1991, I was promoted to an engineering position

1 where I provided technical support for Idaho Power
2 Agricultural Representatives. This involved DSM program
3 design and operation, pump testing, new service requests,
4 investigation of high bills, and irrigation system
5 evaluation and consultation. In 2002, the department was
6 reorganized as the Customer Relations Department, and I
7 took on additional duties as the agricultural customer
8 segment advocate/expert where I coordinated Company
9 activities that affected agricultural customers. In October
10 of 2014, I was promoted to Energy Efficiency Program Leader
11 and was responsible for overseeing the Company's Commercial
12 and Industrial ("C&I") and Irrigation DSM programs. In June
13 of 2020, I accepted my current position as Customer
14 Research and Analysis Leader.

15 Q. What is the purpose of your testimony?

16 A. The purpose of my testimony is to explain the
17 Company's proposed modifications to its DR programs that
18 will allow them to more effectively meet system needs. This
19 is based on updated analyses and methodologies used in the
20 Company's 2021 Integrated Resource Plan ("IRP") planning
21 process and discussed in further detail in Mr. Ellsworth's
22 testimony.

23 My testimony will (1) provide a history and
24 background of the current DR programs, (2) discuss the
25 proposed program changes to meet the highest-risk hours

1 identified in the Loss of Load Expectation ("LOLE") and
2 Effective Load Carrying Capability ("ELCC") analyses
3 adopted for use in the upcoming 2021 IRP, and (3) outline
4 the Company's proposed method for evaluating the cost-
5 effectiveness of DR.

6 **I. CURRENT DEMAND RESPONSE PROGRAMS**

7 Q. How does Idaho Power design its DR programs?

8 A. The Company's DR programs are designed to
9 minimize or delay the need to build new supply-side
10 resources. The DR programs are intended to reduce peak-hour
11 electricity demand, thus minimizing the need for selecting
12 supply-side alternatives that would only be needed for a
13 few hours. These potential hours typically occur during low
14 hydro generation and high load events, and the programs are
15 designed to be available to meet potential system capacity
16 deficits during these hours. The deficits are expected to
17 be relatively large in magnitude but short in duration.
18 Therefore, Idaho Power has determined it can be cost-
19 effective for its customers to utilize DR programs rather
20 than building a supply-side resource that would only be
21 required to operate for a small number of hours.

22 Q. What are the DR programs the Company offers
23 and when were they established?

24 A. Idaho Power offers three DR programs available
25 to each of the three major customer classes. The first

1 program is the residential Air Conditioner ("A/C") Cool
2 Credit Program that was started as a pilot in 2002 and
3 fully implemented in 2003. Customers' A/C units, or heat
4 pumps, are controlled using switches that communicate via
5 powerline carrier, and the units are cycled by the Company
6 during an event to reduce load.

7 The second program is the C&I Flex Peak Program
8 ("Flex Peak") that started in 2009 and was originally
9 managed by a third-party contractor. Idaho Power took over
10 full administration of the program in 2015, and C&I
11 customers that can offer load reduction of at least 20
12 kilowatts ("kW") are eligible to participate. Participants
13 manually reduce their nominated load when Idaho Power calls
14 an event since direct load control devices are not utilized
15 within this program.

16 Last is the Irrigation Peak Rewards Program offered
17 to Schedule 24, Agricultural Irrigation Service, customers
18 in the Company's service area. This program was established
19 in 2004 and allows the Company to interrupt irrigation
20 pumps during called events. It is Idaho Power's largest DR
21 program in terms of capacity, and customers can participate
22 with either a manual or automatic dispatch option based on
23 the configuration of their equipment.

24 Q. Please summarize the recent demand reduction
25 and associated program costs of the Company's DR programs.

1 A. Idaho Power’s DR portfolio capacity and costs
 2 for the last five summer seasons are found in Table 1
 3 below. As reported in the DSM Annual Reports since 2016,
 4 the individual DR programs and the overall DR portfolio
 5 have been cost-effective each year.

6 **Table 1: 5-Year Summary of Demand Response Load Reduction,**
 7 **Capacity and Cost by Jurisdiction**

Year	System Max Load Reduction (MW)	Idaho Capacity (MW)	Oregon Capacity (MW)	System Capacity (MW)	Idaho Total Cost	Oregon Total Cost	Total System Cost
2020	336	346	20	366	\$7,296,376	\$418,536	\$7,714,912
2019	333	376	21	397	\$7,808,979	\$467,217	\$8,276,196
2018	359	367	16	383	\$7,887,176	\$282,243	\$8,169,419
2017	383	374	20	394	\$8,339,892	\$477,637	\$8,817,529
2016	378	372	20	392	\$8,960,263	\$511,104	\$9,471,367

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9 Q. Please provide an overview of how the current
 10 framework for the DR programs was established.

11 A. In December of 2012, prompted by the lack of
 12 potential near-term peak-hour deficits identified in the
 13 load and resource balance analysis prepared for the 2013
 14 IRP, Idaho Power filed a request in Idaho (Case No. IPC-E-
 15 12-29) for authority to temporarily suspend two of its
 16 three DR programs (A/C Cool Credit and Irrigation Peak
 17 Rewards). In February of 2013, the Company filed the same
 18 request in Oregon (Tariff Advice No. 13-04). The Flex Peak
 19 program (previously called FlexPeak Management) was not
 20 impacted by the Company’s request because it was under
 21 contract with a third-party administrator at the time.

1 During the suspension of the two Idaho Power DR
2 programs, the Company worked with stakeholders in both
3 Idaho and Oregon through a collaborative workshop process
4 to evaluate and identify the best long-term solution for
5 either continuation or discontinuation of all three of
6 Idaho Power's DR programs. This process resulted in
7 settlement agreements being reached in both states.^{1,2}

8 The settlement approved by the Idaho Public
9 Utilities Commission ("Commission") in Order No. 32923 will
10 be referred to as the Settlement Agreement.

11 Q. How does the Settlement Agreement dictate how
12 the DR programs currently operate?

13 A. Most notably, the Settlement Agreement
14 includes several program specific requirements, including
15 marketing limitations, the method for determining cost-
16 effectiveness, and the Term of the Stipulation, as outlined
17 below.³

18 This Agreement shall be in effect
19 beginning on the date it is approved by
20 the Commission and shall apply to Idaho
21 Power's DR Programs for 2014 and beyond
22 until a change occurs in Idaho Power's
23 system operations or cost-effectiveness
24 of a DR Program that would warrant

¹ *In the Matter of the Continuation of Idaho Power Company's (A/C Cool Credit, Irrigation Peak Rewards, and Flex Peak Demand Response Programs for 2014 and Beyond, Case No. IPC-E-13-14, Order No. 32923 (Nov 12, 2013).*

² *In the Matter of Idaho Power Company Staff Evaluation of the Demand Response Programs, Docket No: UM 1653, Order No. 13-482 (Dec 19, 2013).*

³ *Case No. IPC-E-13-14, Motion to Approve Settlement Agreement, Attachment 2, pp. 2-3 (Oct 2, 2013).*

1 reevaluation of the Agreement's terms. In
2 such event Idaho Power will consult its
3 Energy Efficiency Advisory Group
4 ("EEAG") and then make an appropriate
5 filing at the Commission. Similarly, a
6 party to this Agreement, may petition the
7 Commission to open a docket to reevaluate
8 the terms of this Agreement if Idaho
9 Power experiences a change in system
10 operations or the cost-effectiveness of
11 a DR Program so warrants.

12 As more fully described in Mr. Ellsworth's
13 testimony, the Company believes it has experienced a change
14 in system need and operations since the Settlement
15 Agreement in 2013 and is therefore opening this case to
16 make necessary modifications to the DR programs.

17 Q. Have there been any major changes to the
18 Company's DR programs since the Settlement Agreement in
19 2013?

20 A. There have not been significant changes to the
21 three DR programs in terms of how they operate from a
22 dispatchability perspective. However, a major change
23 occurred in 2015 when the Company took over the
24 administration of the Flex Peak Program from a third-party
25 administrator.⁴ This was done to increase administrative
26 efficiency, reduce the program's cost to customers, and
27 provide transparency into the incentives paid to customers.

⁴ *In the Matter of Idaho Power Company's Application for Approval of New Tariff Schedule 82, a Commercial and Industrial Demand-Response Program (Flex Peak Program), Case No. IPC-E-15-03, Order No. 33292 (May 7, 2015).*

II. Proposed Program Changes

Q. What are the overall parameter changes being proposed to the Company's three DR programs?

A. As informed by the LOLE and ELCC analyses explained in Mr. Ellsworth's testimony, the proposed changes to the DR program parameters are meant to align the programs to more effectively meet high-risk hours. Table 2 below summarizes the primary program components and highlights the overall proposed parameter changes to the Company's DR portfolio. The available event days and available event times vary slightly between individual programs, but the table includes the full windows for all programs combined.

Table 2: General Summary of Proposed DR Program Parameter Changes

Parameter	Current Program	Proposed Program	Change
Season	June 15 th to August 15 th	June 15 th to September 15 th	Season end date extended 1 month to September 15 th
Available Event Days	Weekdays and Saturdays No Sundays or Holidays (July 4 th)	Weekdays and Saturdays No Sundays or Holidays (July 4 th & Labor Day)	No Change Includes the additional Labor Day Holiday under the expanded season
Available Event Times	1:00pm to 9:00pm	3:00pm to 11:00pm	Shifted start and end times by 2 hours
Event Maximum	Maximum 4 Hours per Day	Maximum 4 Hours per Day	No Change
Weekly Maximum	No More than 15 Hours in a Week	No More than 16 Hours in a Week	Increased weekly maximum by 1 hour
Minimum Season Events	3 Events	3 Events	No Change
Season Maximum	Maximum 60 Hours for Program Season	Maximum 60 Hours for Program Season	No Change

1 Q. Please explain the rationale for each of the
2 overall changes.

3 A. The ELCC analysis showed that the program
4 season and the available event times were the variables
5 that had the largest impact on increasing the effectiveness
6 of the DR programs. Therefore, the program season was
7 extended one month from August 15th to September 15th to
8 capture high-risk hours later in the summer, and the
9 available event times were shifted two hours to capture the
10 shift in the highest-risk hours occurring later in the
11 evening. It is expected that as renewable resources, such
12 as solar, are added to the system, high-risk hours will
13 occur later in the day.

14 The weekly maximum hours the DR programs are
15 available were adjusted by one hour (from fifteen hours per
16 week to sixteen hours per week) to increase effectiveness
17 and to better align with the event duration maximum of four
18 hours. This change maximizes the availability of weekly DR
19 dispatch that Idaho Power's Load Serving Operations ("LSO")
20 group can utilize.

21 The available event days, the event maximum, the
22 minimum season events, and the season maximum are all
23 parameters that remain unchanged, as specified in Table 2.
24 Modifying these parameters were found to have a minimal
25 impact on increasing the ELCC of DR.

1 Q. Did the Company engage any stakeholders during
2 the development of the proposed changes?

3 A. Yes. The Company has held ten formal
4 touchpoints, plus several informal conversations with
5 stakeholders, to solicit feedback on the proposed DR
6 programs. The Company also conducted a customer survey with
7 current and potential DR program participants, which will
8 be discussed in further detail later in my testimony. Table
9 3 below shows the dates the Company engaged with Staff,
10 EEAG, the Integrated Resource Plan Advisory Council
11 ("IRPAC"), and customer groups during the process. Please
12 reference Exhibit No. 2 to my testimony for the invitations
13 to the customer seminars that were sent to all existing
14 Flex Peak and Irrigation Peak Rewards participants.

15 **Table 3: Formal Stakeholder Engagement Touchpoints**

Stakeholder Group	Date
IRPAC Meeting	April 8, 2021
Energy Efficiency Advisory Group Meeting	May 5, 2021
Idaho Public Utilities Commission Staff Discussion	July 7, 2021
Idaho Public Utilities Commission Staff Discussion	August 9, 2021
Oregon Public Utility Commission Staff Discussion	August 9, 2021
IRPAC Meeting	August 10, 2021
EEAG Meeting	August 12, 2021
Flex Peak Program Customer Seminar	August 31, 2021
Irrigation Peak Rewards Customer Seminar	August 31, 2021
Idaho Irrigation Pumpers Association ("IIPA") Meeting	September 10, 2021

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17 Throughout the meetings, Idaho Power explained the
18 need for modifications to the DR programs, presented the
19 program parameters the Company was proposing to change, and
20 provided opportunities for stakeholder questions and input

1 regarding the changes the Company was considering. The
2 Company also discussed the proposed approach to evaluating
3 cost-effectiveness with both Idaho and Oregon Commission
4 Staff.

5 Q. What feedback did the Company receive from
6 customers at the seminars held on August 31, 2021?

7 A. Generally, customers indicated they understood
8 the need for the program changes during the Flex Peak
9 seminar. One Flex Peak participant shared that their
10 ability to provide load reduction may be less during later
11 hours, because their operations wind down at the end of the
12 day, indicating it may be more difficult to achieve the
13 same amount of reduction they have historically provided
14 during the earlier hours. Another participant indicated
15 that other utilities offer shorter windows for events
16 (i.e., two hours instead of four hours), and one
17 participant asked clarifying questions about the day-of-
18 adjustment component of the baseline calculation. The
19 reasoning behind the minimum number of events was also
20 discussed.

21 The Irrigation Peak Rewards participants asked
22 several clarifying questions in their seminar about the
23 program parameters, whether they can opt into certain
24 participation time blocks, if time blocks will vary
25 throughout the season, how the incentives are calculated

1 and provided to participants, whether new pump sites will
2 be allowed to participate, and clarifying questions about
3 program notice requirements.

4 **Program Dispatch Hours**

5 Q. Did the Company receive additional feedback
6 from participants after the August 31, 2021 customer
7 seminars?

8 A. Yes. The IIPA contacted the Company and
9 requested an additional meeting to be held on September 10,
10 2021. After the Company presented its proposed program
11 approach, the IIPA suggested the Company look at the
12 effectiveness of having Irrigation Peak Rewards
13 participants split into groups based on dispatch times.
14 This included a group that would have a defined end time
15 and another group that would be available for all hours of
16 the proposed event time period. The suggestion was based on
17 the IIPA indicating that certain customers may prefer to
18 have a more defined time block due to their specific
19 irrigation equipment setup.

20 Q. Based on the IIPA's suggestion, did Idaho
21 Power evaluate other dispatch design options?

22 A. Yes. The Company conducted an analysis using
23 three different scenarios that incorporated irrigation
24 groups in three additional ways. These scenarios were all
25 different from the original scenario the Company evaluated

1 in its ELCC analysis described in Mr. Ellsworth's testimony
2 but were evaluated using the same methodology. The three
3 alternative design concepts were (1) all irrigation groups
4 being available from 6:00pm to 10:00pm, (2) a large portion
5 of the program capacity being available from 6:00pm to
6 10:00pm with a smaller portion occurring for four hours
7 sometime between 3:00pm and 11:00pm, and (3) a large
8 portion of capacity being available for four hours sometime
9 between 3:00pm and 9:00pm with a smaller portion occurring
10 for four hours sometime between 3:00pm and 11:00pm.

11 The results showed that each different scenario
12 reduced the overall effectiveness of the program in a
13 significant way. The third option had the least impact but
14 still had a reduction in effectiveness of approximately 10
15 percent. However, it is important to note that the
16 effectiveness of the third option would likely get worse
17 over time as more variable resources are added to Idaho
18 Power's system, causing the hours from 9:00pm to 11:00pm to
19 become more critical. For this reason, Idaho Power is
20 proposing Irrigation Peak Rewards customers participate in
21 one of two possible options: (1) four hours sometime
22 between 3:00pm and 10:00pm, or (2) four hours sometime
23 between 3:00pm and 11:00pm. Having two options is
24 consistent with the current Irrigation Peak Rewards program

1 where participants can elect to participate until 8:00pm or
2 9:00pm.

3 Q. What were the results of the customer survey?

4 A. Idaho Power conducted a survey with current
5 and potential DR participants to gauge their ability to
6 participate in the DR programs with modifications to
7 certain program parameters.

8 For example, the survey sought to understand how
9 moving the dispatch hours later into the day would impact
10 customers' ability or willingness to participate. Table 4
11 below outlines the results by customer class for one of the
12 questions asked in the survey.

13 **Table 4: Percentage of Survey Respondents Able to**
14 **Participate During Proposed Program Hours (No Incentive**
15 **Consideration)**

Percentage of Respondents Able to Participate			
Time Period	A/C Cool Credit	Irrigation Peak Rewards	Flex Peak
5pm – 9pm	87%	88%	79%
6pm – 10pm	80%	59%	71%
7pm – 11pm	77%	30%	67%

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17 The percentage of respondents for each program
18 answering in the affirmative that they would be able to
19 participate decreased as the time period requested shifted
20 into the later hours of the day. The most dramatic decrease
21 came from the Irrigation Peak Rewards participants where
22 only 30 percent of survey respondents said they were able
23 to participate between 7:00pm and 11:00pm. While the

1 Company anticipates there will be an impact to DR
2 participation as a result of the parameter changes, it is
3 difficult to quantify the exact capacity impact on the DR
4 portfolio at this time.

5 **Participant Compensation**

6 Q. How are specific program design items being
7 modified to address these participation concerns?

8 A. To help minimize a potential decrease in
9 customer participation, customers will earn more for their
10 participation under the proposed programs as compared to
11 the current program parameters and incentives. Table 5
12 below shows the proposed changes for each of the three
13 programs.

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1 **Table 5: Summary of Proposed Demand Response Program Design**
 2 **Changes**

		Event Duration	Event Window	Minimum # of Events	Event Notification	Fixed Incentive	Variable Incentive	Incentive Adjustment
Flex Peak	Existing	2-4 hours	2:00 to 8:00pm	3 events	2 hours prior to event	\$3.25 per kW per week = \$29.25 per kW per season	\$0.16 per kWh after 3 rd event	\$2.00 per kW not achieved per event & \$0.25 after 3 rd event
	Proposed Option	2-4 hours	3:00 to 10:00pm	3 events	4 hours prior to event	\$3.25 per kW per week = \$42.25 per kW per season	\$0.20 per kWh after 4th event	\$2.00 per kW not achieved per event
A/C Cool Credit	Existing	Up to 4 hours	Not defined	3 events	None	\$5.00 per month = \$15.00 per season	None	None
	Proposed Option	Up to 4 hours	Not defined	3 events	None	\$5.00 per month = \$20.00 per season	None	None
Irrigation Peak Rewards	Existing	Up to 4 hours	1:00 to 9:00pm	3 events	4 hours prior to event	\$5.00 per kW & 0.76¢ per kWh, 2 months = \$16.00 per kW per season	\$0.148 per kWh after 3 rd event & \$0.198 for 9:00pm option	\$5.00 per kW per opt out & \$1.00 per kW after 3 rd event
	Proposed Option	Up to 4 hours	3:00 to 11:00PM	3 events	4 hours prior to event	\$5.25 per kW & 0.80¢ per kWh, 3 months = \$25.20 per kW per season	\$0.18 per kWh after 4th event & \$0.25 for 11:00pm option	\$6.25 per kW per opt out

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4 The Company is proposing an increase in the variable
 5 incentive after four events for the Flex Peak program,
 6 recognizing it may be more difficult for some customers to
 7 participate in the later evening hours. Because the Flex
 8 Peak program pays its participants weekly based on
 9 Nominated kW regardless of whether an event is called,
 10 participants will see an increase in the overall fixed
 11 incentive they receive due to the proposed program being
 12 extended by one month.

13 The A/C Cool Credit program participants will
 14 receive an additional fixed incentive payment with the

1 extension of the program to September 15th with no change to
2 the monthly incentive amount.

3 For the Irrigation Peak Rewards program, the Company
4 is proposing a higher monthly fixed incentive credit along
5 with an increased variable incentive after the fourth
6 event, again recognizing it may be harder for customers to
7 participate in the later evening hours.

8 **Number of Program Events**

9 Q. Does the Company propose to keep the
10 requirement of three minimum events?

11 A. Yes. As previously approved by the
12 Commission, the three minimum events per season help the
13 Company test and improve program operations and execution
14 to ensure reliable capacity reduction is achieved when DR
15 is called upon.⁵ This minimum requirement also keeps
16 customers engaged with DR program terminology, rules,
17 processes, notifications, opt-outs, and performance. In
18 addition, more events leads to better customer
19 relationships. Without minimum events, the programs could
20 go years without being utilized or tested. When programs
21 are not used consistently, equipment and systems may not
22 work as planned, and as a result, the demand reduction
23 could be less than expected.

⁵ Case No. IPC-E-13-14, Motion to Approve Settlement Agreement, Attachment 2, pp. 6-8.

1 Q. Why is the Company proposing to increase the
2 threshold for the variable incentive payment for the Flex
3 Peak and Irrigation Peak Rewards programs from after three
4 events to after four events?

5 A. The variable incentive event qualification
6 moving to after four events is to align with the extension
7 of the season and the overall increase in fixed incentives
8 customers will receive.

9 **Opting Out of Program Events**

10 Q. Why is the Company changing the amount of the
11 incentive adjustment when customers opt out of program
12 events?

13 A. The change to the incentive adjustment, or
14 opt-out fee, for both the Irrigation and Flex Peak programs
15 is to align with the season's fixed incentive and to send
16 customers a proper disincentive signal for opting out of
17 any event. The proposed incentive adjustment will
18 approximately nullify a customer's fixed incentive if the
19 customer opts out of four events throughout the program
20 season. The Company feels this properly creates a
21 disincentive for customers to opt out except under extreme
22 conditions. This also removes the possibility of a customer
23 signing up with the intention of opting out of all events
24 and minimizes the likelihood of customers planning to only
25 participate in the first three or four events before opting

1 out of the rest.

2 Q. Are there any other updates to the program
3 tariffs being proposed that are outside of the adjustments
4 being made to address the high-risk hours?

5 A. Yes. The updated tariffs are included as
6 Attachment 1 to the Application and explained more fully
7 below.

8 **Removal of Program Marketing Limitations**

9 Q. What modification is Idaho Power proposing in
10 Schedule 23?

11 A. The Company is proposing to remove the
12 restriction outlined in Schedule 23 requiring that
13 participation is only available to customers that have an
14 existing dispatchable Load Control Device installed on
15 their equipment or existing participants under the Manual
16 Dispatch Option. By removing this provision, the Company
17 will have the ability to market the program to maintain
18 and/or grow DR capacity to meet high-risk hours identified
19 in the 2021 IRP analysis. Based on the results of the
20 customer survey explained earlier in my testimony, the
21 Company anticipates there may be an initial decrease in
22 participation due to the proposed parameter changes.
23 Opening up participation to new irrigation customers by
24 removing the current marketing restrictions can help
25 mitigate a potential decrease in DR capacity.

1 **Adjusted Flex Peak Program Baseline kW Calculations**

2 Q. What is the current Adjusted Baseline kW
3 calculation for the Flex Peak program?

4 A. The current Adjusted Baseline kW calculation
5 for the Flex Peak program is the sum of the Original
6 Baseline kW and the Day of Load Adjustment ("DOA"). The
7 Original Baseline kW is calculated using the industry
8 standard "3 and 10 method." The 3 and 10 method utilizes
9 the three highest energy use days during the event
10 availability window from the 10 previous non-event or
11 weekend days to establish the original baseline.

12 The DOA is the difference between the Original
13 Baseline kW demand and the actual metered kW prior to an
14 event. The DOA is used to account for a customer using more
15 or less energy than their Original Baseline kW on a given
16 event day. The Company's current DOA takes the difference
17 between the Original Baseline kW and subtracts or adds the
18 actual metered kW two hours before an event with a maximum
19 adjustment cap of 20 percent. This difference is then added
20 or subtracted to each hour's Original Baseline kW to arrive
21 at a participant's Adjusted Baseline kW.

22 Q. How does Idaho Power propose to change the
23 Adjusted Baseline kW calculation for the Flex Peak program?

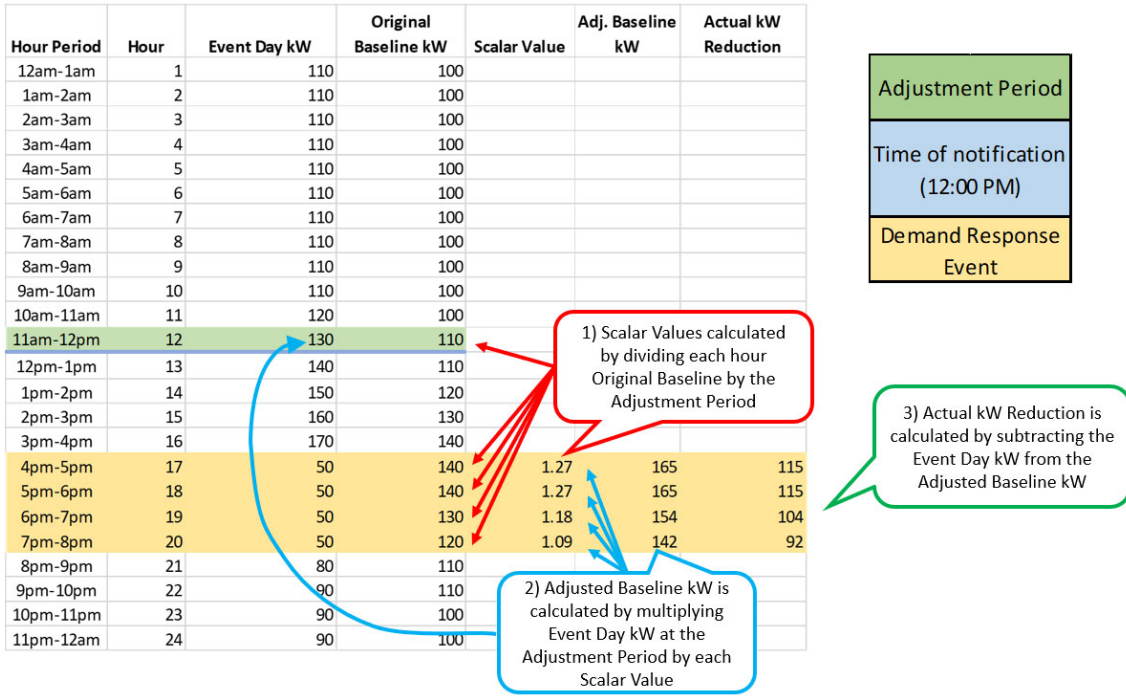
24 A. The proposed Adjusted Baseline kW calculation
25 will still incorporate the Original Baseline kW and a DOA.

1 The Company is only proposing a change to how the DOA
2 portion is applied to the Original Baseline kW, and the
3 Original Baseline kW will still be calculated using the 3
4 and 10 method.

5 The proposed adjustment to the DOA is to use a scalar
6 method given a four-hour advanced notification of an event.
7 The Original Baseline kW for each event hour will be
8 divided by the Original Baseline kW for the hour preceding
9 the advanced notification to arrive at a scalar, or
10 multiplier, for each individual hour. Each hour's scalar is
11 then multiplied by the actual kW registered during the hour
12 preceding the event notification to calculate a
13 participant's Adjusted Baseline kW. Charts 1 and 2 below
14 give an example of how the Adjusted Baseline kW is
15 calculated using the DOA scalar method.

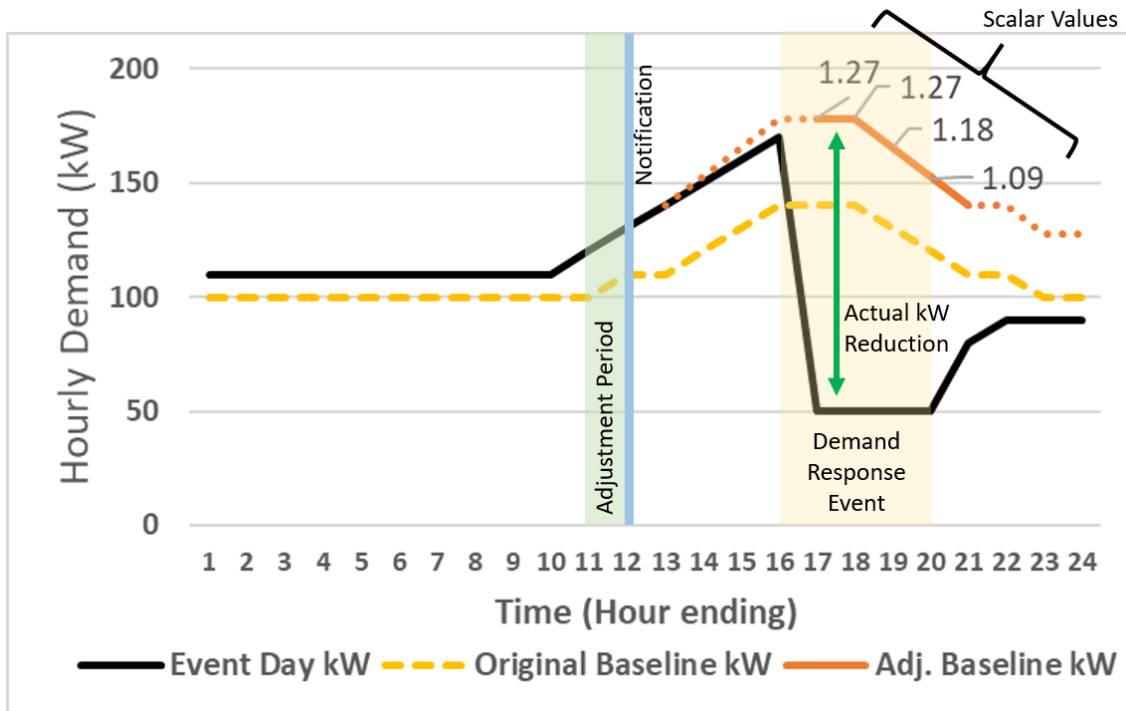
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1 **Chart 1. DOA Scalar Method**



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3 **Chart 2. Adjusted Baseline vs Event Day kW Reduction**



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1 Q. Why is the Company proposing a DOA scalar
2 method to calculate a customer's Adjusted Baseline kW?

3 A. The Company believes this method is more
4 accurate in calculating a customer's baseline, and
5 therefore, results in more accurate calculations of
6 customer demand reduction and compensation. The Company
7 conducted an analysis based on actual customer loads during
8 peak days and determined that the four-hour DOA scalar
9 method was more accurate 86 percent of the time as compared
10 to the current DOA.

11 **Advance Notice of Program Events**

12 Q. Why is the Company proposing to move from a
13 two-hour advanced notification period to a four-hour
14 advanced notification period for the Flex Peak program?

15 A. The Company is proposing to move the
16 notification period to four hours based on feedback from
17 customers and to better align with the Irrigation Peak
18 Rewards program. Customers in several forums have expressed
19 their desire to have a longer lead time on event days so
20 that they can properly reduce load and minimize any
21 incentive adjustments for not meeting their Nominated kW.
22 The four-hour notification period also streamlines the DR
23 dispatch process for the LSO if Flex Peak and Irrigation
24 Peak Rewards events are called on the same day.

25 //

1 **Opting Out of Program Events**

2 Q. Why is the Company proposing to allow the
3 waiving of opt-out penalties in the Irrigation Peak Rewards
4 program?

5 A. The Company is proposing to add a provision
6 where opt-out fees can be waived in limited circumstances
7 where unplanned or planned outages of at least three hours
8 in duration occur up to twenty-four hours before an
9 irrigation DR event or there is a multiday outage within
10 seventy-two hours of an event. The Company is cognizant
11 that calling a DR event that turns off irrigation water on
12 peak days can potentially have an impact on crop production
13 and a participant's livelihood. An outage can also have a
14 similar impact. The Company recognizes that a customer
15 opting out of a DR event due to already experiencing a
16 recent outage would receive an incentive adjustment when
17 they cannot reasonably participate without further risking
18 crop production. The Company believes adding this clause
19 provides additional flexibility in the execution of the
20 program, implements a tool to mitigate program attrition,
21 and will help build and maintain positive relationships
22 with customers.

23 Q. Please describe why the Company is adding
24 language that allows it to charge an opt-out fee to

1 customers who override the dispatch command on their
2 device.

3 A. This is a practice the Company currently
4 implements to prevent customers from inappropriately
5 earning an incentive when they take action to manually opt
6 out of an event but do not contact the Company. Adding this
7 language to the tariff provides additional clarity to
8 customers.

9 **Irrigation Peak Rewards Small Pump Installation Fee**

10 Q. Please describe why the Company is adding an
11 installation fee for a select set of new participants in
12 the Irrigation Peak Rewards Program.

13 A. The addition of an installation fee is to
14 maintain cost-effectiveness for participants that have
15 smaller measured horsepower pumps and therefore less load
16 reduction. The Company is proposing to open the Irrigation
17 Peak Rewards program to all potential customers, and an
18 installation fee for the smaller load reduction pumps is
19 necessary given the expense of the initial setup compared
20 to the capacity benefit. This is consistent with a previous
21 requirement that was contained in Schedule 23 prior to the
22 marketing limitations implemented as part of the Settlement
23 Agreement.

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1 **Irrigation Peak Rewards Out-of-Demand Season Energy Credit**

2 Q. Please explain the Out-of-Demand season Energy
3 Credit added to the tariff that would apply to some
4 Irrigation Peak Rewards customers.

5 A. The Out-of-Demand Season Energy Credit would
6 apply to the portion of Irrigation Peak Rewards
7 participants whose billing cycles do not align with the
8 proposed DR season end date of September 15th. The
9 irrigation season, as defined in Schedule 24, begins with
10 the meter read date of the May billing period and ends with
11 meter read date for the September billing period. Further,
12 the irrigation season (in-season) has a demand charge per
13 kW of billing demand where out-of-season does not.
14 Therefore, some customer's billing demand could end before
15 September 15th based on their billing cycle, and they would
16 not receive a demand credit as part of the fixed incentive
17 for their participation in the DR program.

18 The Out-of-Demand Season Energy Credit is being
19 added to appropriately compensate these participants and is
20 structured so the demand portion of the fixed incentive is
21 paid using a dollar per kWh value. The Out-of-Demand Season
22 Energy Credit is calculated to be equivalent between
23 customers who will receive a demand credit, because their
24 in-season billing cycles end on or after September 15th, and
25 the customers whose out-of-season billing cycles start

1 before September 15th.

2 **Timing of Incentive Payments**

3 Q. Why is the Company proposing to adjust the
4 incentive payout timing?

5 A. The Company is proposing to extend the timing
6 of incentive payments for the Flex Peak program from no
7 more than 30 days after the program season concludes to no
8 more than 45 days. The Company is also proposing to extend
9 the variable incentive payment for the Irrigation Peak
10 Rewards program from no more than 45 days after the end of
11 the program season to no more than 70 days after the end of
12 the program season.

13 The calculation of the Flex Peak incentive payments
14 is handled outside of the Company's customer relations and
15 billing system ("CR&B"). A program specialist relies on
16 hourly metered data to quantify the applicable incentive
17 payments. In preparation of the 2021 program payments, the
18 Company was found to be out of compliance with the existing
19 requirement of 30 days. This was due to the additional
20 complexity associated with the program being dispatched
21 five times, and the Company required additional time to
22 review the payments for accuracy. Extending the date by
23 which payments must be issued by an additional 15 days will
24 provide the Company adequate time to complete the initial
25 calculation and review in advance of mailing checks.

1 The calculation of the Irrigation Peak Rewards
2 variable incentive payments is also handled outside of
3 CR&B, and the program specialist relies on billing data to
4 calculate the incentive payment amounts. The current
5 requirement to issue checks within 45 days provides
6 adequate processing time for the majority of customers, but
7 in preparation of the 2021 incentive payments, the Company
8 found the billing determinants for a small number of
9 participants were not available prior to the tariff
10 deadline. These were for customers that have multiple
11 service points and have elected to receive summary billing.
12 Extending the date by which payments must be issued by an
13 additional 25 days will provide the Company adequate time
14 to compile all necessary billing components.

15 **Program Use During System Emergencies**

16 Q. Why are modifications to the emergency use
17 language in the tariffs needed?

18 A. The purpose of modifying the emergency use
19 language in the tariffs for the three DR programs is to add
20 clarity around the use of DR during a system emergency, and
21 that if an emergency were to occur, the programs would be
22 dispatched in accordance with NERC standards and/or Idaho
23 Power's Rule J.

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1 **Miscellaneous Tariff Changes**

2 Q. Why is the Company proposing to modify
3 language or provide additional details in certain sections
4 of the tariff schedules?

5 A. The last major revisions to the tariffs
6 occurred in 2013 as part of the Settlement Agreement. In
7 the years that have passed since those revisions, the
8 Company has gained valuable experience implementing the
9 program provisions and explaining the tariff requirements
10 to customers. The Company's program specialists' field and
11 respond to a multitude of phone calls and emails each year,
12 and through those conversations, have identified areas
13 where the tariff language could be expanded or clarified to
14 enhance understanding. With these language changes, the
15 Company is not intending to implement new or different
16 requirements; rather, it views these modifications as
17 necessary to improve clarity.

18 **III. COST-EFFECTIVENESS OF DEMAND RESPONSE**

19 Q. How is cost-effectiveness currently determined
20 for the Company's three DR programs?

21 A. Cost-effectiveness of the DR programs is
22 currently determined based on the method outlined in the
23 Settlement Agreement. The existing method establishes the
24 avoided cost for the three programs by calculating the
25 avoided capacity cost of a single 170 MW Simple Cycle

1 Combustion Turbine ("SCCT") multiplied by the ELCC,⁶
2 levelized over 20 years, plus the corresponding deferred
3 energy savings for 60 program hours. The avoided capacity
4 cost is updated with every IRP planning cycle. If the total
5 annual cost of operating the Company's three DR programs is
6 less than the avoided cost outlined in the Settlement
7 Agreement, the programs are considered cost-effective
8 during the annual prudence review.

9 Q. How does the Company propose to modify the
10 avoided cost calculation?

11 A. The Company is proposing to modify the avoided
12 cost calculation such that the DR programs are compared to
13 an equivalent alternative resource on a cost per kW per
14 year basis to determine cost-effectiveness.

15 Q. What are the components of the proposed
16 avoided cost calculation?

17 A. As described in greater detail in Mr.
18 Ellsworth's testimony, along with how the value of each
19 component is derived, the three components of the proposed
20 alternate cost calculation are: (1) the levelized capacity

⁶ At the time the ELCC was developed in 2013, the Company studied the top 100 hours of peak demand of each year over the prior five years. Of those top 100 hours, approximately 7 percent occurred outside of program hours. As a result, an ELCC of 93 percent is currently applied to determine the value of demand portion of the avoided capacity calculation. The purpose of the ELCC is to reflect the ability of a peaking resource, such as a SCCT, to be used year-round where the DR programs can only be dispatched during certain hours between June 15th and August 15th each year.

1 fixed costs of a proxy resource, (2) the additional system
2 benefits of the proxy resource, and (3) the ELCC of the
3 annual DR nameplate capacity compared to a proxy resource.

4 Q. What is the proposed avoided capacity equation
5 to determine the dollar per kW per year avoided cost value
6 for the DR programs?

7 A. The equation below incorporates the components
8 listed above as follows:

$$\begin{aligned} & \text{(Levelized Fixed Cost - Additional Benefits) } \times \\ & \text{ELCC of Annual DR Capacity Compared to Proxy Resource} \\ & = \$ \text{ per kW year DR Avoided Cost} \end{aligned}$$

12 Q. How would cost-effectiveness be determined
13 using the proposed equation?

14 A. The Company proposes to evaluate cost-
15 effectiveness at both the individual program and portfolio
16 level. A dollar per kW cost would be calculated annually
17 for each of the Company's DR programs and the overall
18 portfolio, assuming the maximum 60 hours of operation. The
19 per kW costs would then be compared to the avoided cost
20 value. A program and a portfolio would be considered cost-
21 effective as long as their dollar per kW costs are less
22 than the avoided cost value.

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1 For example, using the values from Mr. Ellsworth's
2 testimony, the avoided cost value would be \$51.42 per kW
3 per year assuming a 492 MW capacity program.

4 $(\$131.60 - \$38.11) \times 55\% = \$51.42$ per kW per year

5 Q. How often will the Company update the
6 components of the proposed avoided cost equation?

7 A. The Company intends to evaluate all three
8 components with every IRP planning cycle to establish
9 baselines, but the values used in the cost-effectiveness
10 calculation will be updated with every DSM annual reporting
11 cycle. For example, the ELCC component of the equation is
12 dependent on the capacity of the DR programs. Therefore,
13 the value used in the cost-effectiveness calculation may
14 change in-between IRP planning cycles if capacity changes,
15 but the baselines will reset with every acknowledged IRP.
16 The levelized cost value of the proxy resource will change
17 every year to ensure the value is in the equivalent year's
18 dollars with the baselines derived from the acknowledged
19 IRP as well. The Company proposes to annually run the
20 production cost models from the most recently acknowledged
21 IRP to update the additional system benefits of the proxy
22 resource component since this value is also dependent on
23 the total DR portfolio capacity. All three components and
24 cost-effectiveness will be reported in the annual DSM
25 report, and a request for a prudence determination on the

1 DR program costs will be sought in each year's DSM prudence
2 case.

3 Q. Do you expect the modified programs as
4 proposed in this filing to be cost-effective?

5 A. Yes. The Company anticipates that the cost of
6 each individual program and the overall DR portfolio will
7 be less than \$51.42 per kW per year. This value is derived
8 using 492 MW of traditional DR potential identified from
9 the Northwest Power and Conservation Council assessment
10 referenced in Mr. Ellsworth's testimony. The Company
11 evaluated future program costs with the proposed incentives
12 against the \$51.42 value and believes the DR programs will
13 remain cost-effective in the future. The Company also
14 recognizes that near-term DR capacity will most likely be
15 less than the 492 MW. A lower capacity results in a higher
16 ELCC, and a higher ELCC value increases the \$ per kW per
17 year avoided cost in the proposed equation.

18 **IV. IMPLEMENTATION OF PROGRAM CHANGES**

19 Q. When does Idaho Power wish to implement these
20 program changes?

21 A. Idaho Power plans to implement the changes
22 described above for the 2022 demand response season that
23 begins on June 15, 2022.

24 Q. If the Company's proposed changes are approved
25 by the Commission, how long will it take for Idaho Power to

1 market the modified programs with proposed changes and
2 enroll customers for the 2022 DR season?

3 A. Idaho Power anticipates that it will need some
4 lead time to finalize program marketing materials, engage
5 with customers on modified program parameters, conduct
6 program workshops, and enroll customers in preparation for
7 the 2022 DR season. A Commission order received by
8 February 15, 2022 would position the Company to best meet
9 these timeframes.

10 **V. CONCLUSION**

11 Q. Please summarize your testimony.

12 A. Idaho Power proposes several DR program
13 modifications informed by the risk-based methodology
14 utilized in the 2021 IRP analysis, which has identified a
15 change in system need and operations since the Settlement
16 Agreement in 2013. The rationale behind the changes is to
17 ensure the Company has a portfolio of cost-effective DR
18 programs that effectively meet system needs. As described
19 in Mr. Ellsworth's testimony, the changes proposed above
20 would improve the ELCC of the Company's DR portfolio by
21 approximately 40 percent. The Company believes this
22 improvement is not only necessary but also benefits
23 customers and the reliability of the system alike.

24 Q. Does this complete your testimony?

25 A. Yes, it does.

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DECLARATION OF QUENTIN NESBITT

I, Quentin Nesbitt, declare under penalty of perjury under the laws of the state of Idaho:

1. My name is Quentin Nesbitt. I am employed by Idaho Power Company as a Customer Research and Analysis Leader in the Customer Relations and Energy Efficiency Department and am competent to be a witness in this proceeding.

2. On behalf of Idaho Power, I present this pre-filed direct testimony and Exhibit No. 2 in this matter.

3. To the best of my knowledge, my pre-filed direct testimony and exhibit are true and accurate.

4. I hereby declare that the above statement is true to the best of my knowledge and belief, and that I understand it is made for use as evidence before the Idaho Public Utilities Commission and is subject to penalty for perjury.

SIGNED this 1st day of October 2021, at Boise, Idaho.

Signed:



**BEFORE THE
IDAHO PUBLIC UTILITIES COMMISSION
CASE NO. IPC-E-21-32**

IDAHO POWER COMPANY

**NESBITT, DI
TESTIMONY
EXHIBIT NO. 2**

Flex Peak Invitation

Join us for a one-hour virtual seminar on proposed updates to the Flex Peak program



Dear Flex Peak Participant:

Please join us for a one-hour virtual seminar to provide feedback on proposed updates to the 2022 Flex Peak demand response program.

Attendees will learn why program modifications are needed, view comparison of the current program and proposed new program design, discuss the proposed timeline of changes and have an opportunity to provide comments and feedback.

Date: Aug. 31, 2021

Time: 9:30 to 10:30 a.m.

Join: email ZVanHooser@idahopower.com to receive a virtual meeting link and a reminder email.

To join the meeting, open the link and follow the directions to download the WebEx app.

<https://idahopower.webex.com/idahopower/j.phpMTID=m3f0f5649dfdb330e47f6580d3ae6f43f>

Once downloaded enter the member number and meeting password below:

- Meeting number (access code): **1457 43 6485**
- Meeting password: **UgyE4nfss38**

To join by phone, dial **1-650-479-3208** and enter the access code: **1457436485##**

If you are unable to attend, share with any appropriate colleague at your business that may be familiar with the program. We really want to hear from you — your input and feedback is important to us.

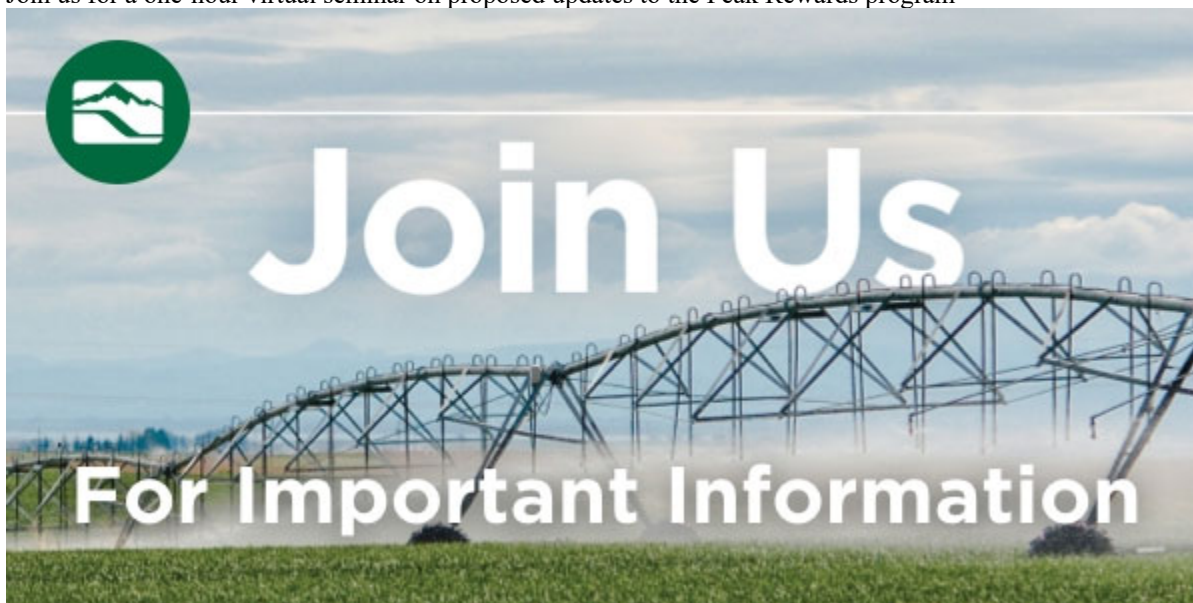
Zeke VanHooser, Idaho Power

1221 W. Idaho St., Boise, ID 83702

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Irrigation Peak Rewards Invitation

Join us for a one-hour virtual seminar on proposed updates to the Peak Rewards program



Join us for a one-hour virtual seminar to provide feedback on proposed updates to the 2022 Irrigation Peak Rewards demand response program.

Date: Aug. 31, 2021

Time: 12-1 p.m.

Join: Email Irrigation@idahopower.com to receive a virtual meeting link and a reminder email.

OR to join the meeting, open the link below and follow directions to download the WebEx app a few minutes before the meeting starts.

<https://idahopower.webex.com/idahopower/j.phpMTID=m4cb8f5e40c15b00144f628342014a58b>

After downloading the app, enter the meeting number and meeting password below:

- Meeting number (access code): **145 461 8350**

- Meeting password: **YBmY9Vjdb68**

To join by phone, dial **1-650-479-3208** and enter the access code: **145 461 8350##**

Please note: If we have more than one email address on file for your farm's Peak Rewards event notifications, all email addresses will receive this seminar invitation. We welcome and value your feedback. For questions, contact Tonja Dyke, tdyke@idahopower.com, 208-388-5356 or Dan Axness, daxness@idahopower.com, 208-388-2586.

Idaho Power Irrigation

1221 W. Idaho St., Boise, ID 83702

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